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Place, date:  
Altstaetten, January 31, 2018

## Media Release

### COLTENE reports pleasing growth for fiscal 2017

**Altstaetten, January 31, 2018 – COLTENE Holding AG (SIX Swiss Exchange: CLTN), an internationally leading developer and producer of dental consumables, increased its net sales by 4.6% to CHF 168.0 million in the fiscal year 2017 (2016: CHF 160.7 million).**

The first-time consolidation of Diatech Inc. contributed CHF 1.8 million to reported sales growth. Currency translation had a net positive effect of CHF 1.7 million. Organic sales growth amounted to 2.4%.

All regions contributed to the pleasing top-line growth. At constant exchange rates, sales in Latin America rose by 9.4% thanks to a strong rebound in Brazil. In Asia, COLTENE Group lifted its sales by 7.6%, buoyed by double-digit growth rates in China and India. The Group's sales in North America advanced 3.4%, driven by the acquisition of Diatech amid muted market growth. In the highly competitive EMEA region, sales climbed 1.0% in local currency.

The Company expects its operating profit (EBIT) and net profit to increase at a slightly faster rate than the reported sales growth.

COLTENE will publish its definitive, audited results for fiscal 2017 on March 6, 2018.

#### Financial Calendar

Media and analyst conference on fiscal 2017 Annual Report 2017	March 6, 2018
Annual General Meeting 2018	March 28, 2018

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Sign up for email updates from COLTENE Holding AG at [www.coltene.com](http://www.coltene.com).

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## **About COLTENE**

COLTENE is an internationally active developer, manufacturer and seller of dental consumables and small equipment in the areas of restoration, endodontics, prosthetics and treatment auxiliaries. COLTENE has state-of-the-art production facilities in the USA, Germany, Brazil and Switzerland as well as own distribution organizations in all major markets including China and India. Dentists and dental labs all around the globe trust COLTENE's high-quality products. The registered shares of COLTENE Holding AG (CLTN) are listed on SIX Swiss Exchange. Learn more about COLTENE and its products at [www.coltene.com](http://www.coltene.com)

*This press release and oral statements or other written statements made, or to be made, by us contain forward-looking statements that do not relate solely to historical or current facts. These forward-looking statements are based on the current plans and expectations of our management and are subject to a number of uncertainties and risks that could significantly affect our current plans and expectations, as well as future results of operations and financial condition. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.*